



## A Message from President Beth

*“Opportunity rarely knocks on your door. Knock rather on opportunity’s door if you ardently wish to enter”*  
~ B.C. Forbes

It has often been said that people will remember your year as a leader by what you have accomplished in that year. All too often, people forget what you accomplished early in the year, or even in the middle of the year. They focus instead, on how the year ended. When people look back on your year, 2004, what will they remember about it?

One way to ensure that people remember your contributions to the Jaycees in a positive light is to make the last few months memorable. Look at what you can do to finish the year on a positive note. There are many ways that your chapter can still make an impact this year.

Make your year memorable by making larger contributions than you normally would to Wonderland Camp, JCFAN or a local charity. Donations this year have been lower than in recent years and lower than our goals. We can turn this around and continue the level of support these charities are used to from the Jaycees. There is plenty of time to organize and run another project to raise money to make a significant donation to a worthy cause.

Another way to make your year memorable is to make sure your chapter and your members are recognized for their accomplishments. Make sure your outstanding members and officers are recognized by submitting award nominations to the state by the 10th of each month. Also, be sure to submit for POC. Even if you have not sent in a submission all year the points start over each trimester so your chapter has the same chance as any other chapter of being recognized in the top 10. Every chapter works so hard and accomplishes so much. Make sure your chapter is being recognized for your successes!

And what could be a more memorable way to end your year than by offering the Jaycee opportunity to more people? This time of year is the best time to get people involved in your chapter. One of the biggest complaints about membership is that we bring people into our organization but never get them active. There are so many wonderful Jaycee projects happening this time of year that it makes getting people involved even easier. Once a new member participates in your Halloween project, or is a part of one of the heart-warming holiday projects they will want to continue to be an active part of your chapter.

If the right opportunities have not come along to accomplish your Jaycee goals for 2004, now is the time to do something about it. Create your own moments to conquer so that your year is remembered as a great year...A year that your chapter made a difference...A year that you “*Conquered the Moment!*”

*President Beth*

Beth Cox  
2004 State President

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## *Presidential POC Incentives for October*

The following incentives have been issued for October by President Beth:

**EXTENSIONS** - 150 bonus POC points PLUS FIVE (5) "Conquer the Moment" T-Shirts for completing external chapter **extensions** for the month of October. (NO MAXIMUM) ...

## **State Service Center News**

### *SEPTEMBER MEMBERSHIP RESULTS*

Here are the stats:

Total Billed in September	=	137	
Total Renewals	=	82	(60%)
Total New Members	=	62	☹
Total Extensions	=	0	☹ ☹
Net (+/-)	=	+7	☺

### *Wonderland Camp Fall Work Weekends 2004*

Thank you to everyone who participated in the recent work weekends at Wonderland Camp! Please continue to support the Camp with donations and items from the Wish List, which has recently been updated on the web site.

If you have any questions about the work weekends, please contact CDVP Pat Aubuchon at (636) 239-9448 or email [pataubo@sbcglobal.net](mailto:pataubo@sbcglobal.net).

### *Nominations Due for Outstanding Local Officers & Members*

Do you have a local member or officer that was a PERFORMER for your chapter this past month? Maybe someone who recruited some new members to help you get to growth? Maybe someone who went "above and beyond" to make a chapter project successful? If so, please consider nominating them for special recognition by President Beth and her Team at the upcoming state meeting.

Chapter Presidents are encouraged to submit nominations each month. Print off a copy of the nomination form at [http://www.mojc.org/Member\\_Award\\_Form.pdf](http://www.mojc.org/Member_Award_Form.pdf). Complete the form, including a summary of the nominee's specific contributions that were outstanding and worthy of special, statewide recognition. After signing the nomination form, fax to Executive Director Joe Jerkins at the State Service Center at (573) 634-4859.

**DEADLINE:** Nominations are due by the 10<sup>th</sup> of each month. For example, nominations for October outstanding awards are due by November 10<sup>th</sup>.

## **Open Check Policy for Monthly Membership Dues**

Hopefully, your chapter is participating in the open check program for membership closeouts! If not, please contact [Joe Jerkins](#) at (573) 634-2321 for more details. It is really handy when it comes to membership closeout when we must have a payment in hand before we can turn in your membership to the National Organization.

## **Membership Call-In Deadlines for 2004**

RENEWAL CALL-IN DEADLINE: By the 10<sup>th</sup> of each month, we want to know who is renewing, who is dropping and who is still questionable. We also want information on any new members signed for the month so far. Chapters should forward that information to their District Director, Region Director, assigned Vice President and Executive Director Joe Jerkins.

FINAL CALL-IN DEADLINE: By the posted Final Call-In Deadline, we need to know if there are any additional renewals AND we need information on all new members (name, address and DOB). Chapters should forward that information to their District Director, Region Director, assigned Vice President and Executive Director Joe Jerkins by the following deadlines:

<u><b>Processing Month</b></u>	<u><b>Final Call-In Deadline</b></u>
October	Wednesday, October 27, 2004
November (YEAR-END)	Wednesday, December 1, 2004

On Thursday night following each month's Final Call-In, the Executive Team will meet at the State Service Center from 7:00 p.m. to 10:00 p.m. to make follow-up calls as needed.

## **STATE INCENTIVE PROGRAM!**

The incentives that we have are based on chapters, districts, regions, program managers and individual recruitment. Check the Missouri Jaycees website for the [list of incentives](#). VERY IMPORTANT!!!!!!! Please remember to fill out the paperwork to get your incentives for recruitment recognized at the state and national levels. See the website for the [Member Recruiter Form](#).

*Joe Jerkins*  
Executive Director

## **Send in those Recruiter Award Forms!**

Many of you miss out on your individual awards for recruiting members. Don't forget to award yourself for a job well done! Remember to fill out the Recruiter Award Form found on your LOTS CD or out at [www.mojc.org](http://www.mojc.org) under the LOTS 2004 Resource CD and then under MO Jaycees Resources. This form is not only for the state incentives but for national ones too! Be recognized for your outstanding recruiting this year and send your form into the State Service Center.

*Kristi Webb*  
2004 Membership VP

## September Membership Accomplishments

Congratulations to the following chapters, DD's & RD's on achieving GROWTH in September:

### Top Growth Chapters for September

- |                   |                          |     |
|-------------------|--------------------------|-----|
| ➤ Eureka Jaycees  | Brad Bell, president     | +14 |
| ➤ Palmyra Jaycees | Jared Stewart, president | +6  |

### Additional Growth Chapters for September

Holden +4, Unique +4, Cape Girardeau +3, Northland +2, St. Louis +2, Arnold +1, Bridgeton/Maryland Heights +1, Florissant Valley +1, Jackson +1, Kennett +1, Malden +1, Pacific +1

### Growth District Directors for September

- |                 |                      |     |
|-----------------|----------------------|-----|
| ➤ Matt Schaefer | Region 5, District 2 | +14 |
|-----------------|----------------------|-----|

### Growth Region Directors for September

- |                |          |    |
|----------------|----------|----|
| ➤ Joe Chandler | Region 5 | +4 |
|----------------|----------|----|

## Membership Vice President Kristi

Hello Missouri Jaycees! Back in January at LOTS (Local Officers Training School) many of you set goals for recruitment for the year. Have you made it to those goals, re-evaluated them to make sure reach them, or have you exceeded them? No matter which it is there is still time to do more. If you've been procrastinating a little it's time to get up, brush off and get going! There are still many more moments to conquer this year. Make sure you don't just give up on going for your goals, make every effort to meet or exceed them! This is the time to gain momentum and carry it into your new year with new goals and maybe a new title for yourself.

I encourage you to contact me if you need help in achieving those goals or need to know what goal you set for yourself. If we all reach them, imagine where we'd be at the end of the year.....#1 in the nation!

I'll be contacting each chapter soon to go over final awards criteria and make challenges to help each chapter reach goals that were set or to achieve state and national recognition for all the great things you've done. Many of you are close! The 2004 Team and I want you to get there!

Go out and conquer each moment that's left this year - you'll never know what would've been!

*Kristi Webb*

2004 Membership VP

# **MISSOURI JAYCEES' 2005 PLANNING SESSION & GENERAL MEMBERSHIP MEETING**

**Saturday, November 6, 2004**

**State Service Center, Jefferson City, Missouri**

Opening Session is at 8:30 am. Planning Forums from 9:00 am – 12:00 pm.

General Membership Meeting at 12 noon. Adjournment by 1:30 pm.

***NO CHARGE ~ Refreshments provided  
Please be a part of the planning process!***

For more information, contact Executive Director Joe Jerkins at  
(573) 634-2321 or by email at [jjerkins@aol.com](mailto:jjerkins@aol.com).



**MISSOURI JAYCEES**

222 East Dunklin, Suite 100  
Jefferson City, MO 65101-3127